

COVER PAGE

Assisted Listening & Zoom Integration

Friends Meeting of San Antonio

7052 Vandiver
San Antonio, Tx 78209 USA
(210) 487-0696

Revision: 1
Modified: 12/17/2021



Presented By:

Digital Display Solutions, Inc.

12223 San Pedro Ave
San Antonio, Texas 78216 United States
210-404-1233
www.ddsav.com



LOCATION SUMMARY

Assisted Listening & Zoom Integration

Location	Installed Price
Equipment	\$7,105.81
Misc	\$680.67
Grand Total:	\$7,786.48



Assisted Listening & Zoom Integration

12/17/2021

This Agreement is between

Friends Meeting of San Antonio

7052 Vandiver
San Antonio, Tx 78209 USA
(210) 487-0696

and

Digital Display Solutions, Inc.

12223 San Pedro Ave
San Antonio, Texas 78216 United States
210-404-1233
www.ddsav.com

Scope Of Work

On behalf of the DDS-AV team, we would like to thank you for the opportunity to be considered for this project. For 20 years, DDS-AV has been providing professional technology system design and integration services for corporate, government, and higher-education clients throughout South Texas.

During proposal review, should you have any questions, please do not hesitate to contact us. From the DDS-AV team, thank you for your time and consideration of our professional solutions.

SCOPE OF WORK:

DDS will procure and install all equipment listed on the bill of material for a video conferencing solution.

Installation of a BiAmp Devio video conferencing solution. This solution will provide a local point of connection for all conferencing peripherals including Digital Signal Processing for optimum audio quality. A ceiling mounted beam forming pendant microphone will be installed at a pre-determined location. A central HUB unit will be installed at a pre-determined location.

Installation of (2) ceiling mounted pendant speakers at pre-determined locations.

Installation of a surface mounted wall enclosure to house all equipment. All equipment and Devio HUB unit will be installed.

Installation of a Lumens PTZ camera at a pre-determined location for capturing the audience

Installation of a Binary active USB 3.0 cable.

Notes:

120v power considerations to be made prior to selection of equipment location.
within the buildings rafters and wall treatment.

Cable concealment will be dependent on the physical constraints of the facility

CONCLUDING NOTES:

Upon completion of the project DDSAV will warranty any labor provided by DDSAV for 90 days. Product procured by DDSAV will hold the manufacturer warranty and will be handled by DDSAV. Manufacturer warranties do not cover any: labor, and/or removal costs associated with the warrantied products. DDSAV will cover labor cost on warrantied items if within 90 days of project completion.

The items, labor, and prices listed in this proposal are good for 30 days. Acceptance of this proposal after 30 days may void: pricing and/or product availability.

Any use or modifications to this proposal for any purpose other than Digital Display Solution Inc. business may result in design fees up to \$5,000.

To proceed with our professional integration services, an executed copy of this proposal must be presented to DDS-AV to commence equipment procurement and installation scheduling. Payment is to be made according to the proposal payment schedule.

Thank you for this opportunity to present our professional solutions. If we may be of further assistance, please do not hesitate to contact us.

Pricing Summary

Equipment:	\$6,262.78
Labor:	\$1,523.70
Grand Total:	\$7,786.48

Payment Terms

Payment Schedule	Amount	Due Date
Upon Acceptance	\$7,786.48	







Client accepts this Quote inclusive of its Scope of Work, Pricing and Payment Terms. Contractor agrees to furnish the equipment and materials listed and perform the work in an expedient, workmanlike and professional manner.

Friends Meeting of San Antonio


Digital Display Solutions, Inc.

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Accepted by	Date	Digital Display Solutions, Inc.	Date

Equipment

Assisted Listening & Zoom Integration		Equipment	Labor
	1 Biamp Systems Devio SCR-20CX White Conferencing Hub And Microphone; Includes Devio SCR-20 Hub And One TCM-XEX Ceiling Microphone, White (Quantity 1-5)	\$2,258.44	\$279.74
	1 Lumens VC-B30UB 12x Optical Zoom, PTZ Camera, USB 3.0, HDMI Output, Black Color	\$824.79	\$394.93*
	1 BINARY B-USB3-EXTAAP-15 USB 3.0 Type A-A Male to Female Extender Cable - 49.2 Ft (15 M)	\$216.47	\$83.93*
	2 SONANCE PS-P43T Black 4" Professional Series Pendant Speaker - Black [Each]	\$331.18	\$197.60*
	1 Araknis Networks AN-110-RT-2L1W 110-Series Single-Wan Gigabit VPN Router	\$148.16	\$139.87
	1 Williams AV WF SY5 PRO-4 WAP WaveCAST System with 4 Receivers and WAP	\$2,090.83	\$139.87
Equipment Total		\$5,869.87	\$1,235.94
		\$5,869.87	\$1,235.94

* Price Includes Accessories

Assisted Listening & Zoom Integration		Equipment	Labor
	1 DDS Misc - Calc	\$294.68	
	Misc Material needed to complete installation		
	1 DDS Freight - Calculated	\$98.23	
	Shipping and Handling		
1 DDS Training			\$287.76
	Onsite End User Training		
Misc Total		\$392.91	\$287.76
Misc Total		\$392.91	\$287.76
Project Subtotal:		\$6,262.78	\$1,523.70



Responsibility	Percentage
Current government	75%
Previous government	15%
Neither	10%

PROJECT SUMMARY

Equipment:	\$6,262.78
Labor:	\$1,523.70

Grand Total:	\$7,786.48
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Client: James Spickard

Date

Contractor: Digital Display Solutions, Inc.

Date